
TRUTH® LAUNCHES FAKE VAPE COMPANY “DEPRESSION STICK!” TO MAKE A POINT

National campaign exposes vaping as a contributor to worsening youth mental health crisis

WASHINGTON, D.C. (September 20, 2021) – truth®, the proven-effective and nationally recognized youth smoking, vaping and nicotine prevention campaign from Truth Initiative, revealed its latest youth e-cigarette education effort “*It’s Messing with Our Heads*,” exposing nicotine’s role as a contributor to the worsening youth mental health crisis and the tobacco industry’s on-going attempts to distort public perception about the health effects of vaping products. As part of the campaign, truth created a fake vape company called Depression Stick! to raise awareness of the fact that nicotine can worsen symptoms of anxiety and depression and underscore the mental health impact of real e-cigarette products like JUUL, Vuse, blu, Logic and Njoy, the leading e-cigarette brands popular among youth.

Boasting fruity flavors like Citrus Sadness and Disappoint-mint, Depression Stick! launched with national ads—including “Why Be Happy When You Can be Sad?” and vapes that “Feel Like Anxiety,” but “Taste Like Cereal” driving viewers to its website: [Depressionstick.com](https://depressionstick.com). The Depression Stick! campaign follows the playbook of its e-cigarette competitors complete with kid-friendly flavors, aiming to reach and engage young people through influencer unboxings, TikTok takeovers, pop up shops, and bold neon advertising airing nationwide, including on a Times Square billboard. While some nicotine vaping products use similar tactics, Depression Stick! is “proud to be the first e-cigarette company to honestly admit vaping nicotine can amplify feelings of depression and anxiety.” truth revealed it was behind Depression Stick! during Sunday Night Football on September 19th with hidden-camera style advertisements following Craig, VP of Marketing at Depression Stick, as he tries to “sell depression” at gas stations, to unsuspecting social media influencers, lobbyists, and advertising executives. His aim: convince them to help promote this new vape product by telling the truth and capitalizing on sadness. Everyone who was approached refused to work with Depression Stick! which is the point of the campaign.

A recently published study in the [Journal of the American Medical Association \(JAMA\)](https://www.jama.com) shows that youth depression and anxiety doubled during the pandemic, compared to pre-pandemic estimates. Meanwhile, youth vaping remains at



epidemic levels with nearly 20% of high schoolers vaping, with nearly 40% of those who vape, doing so on a regular basis. Yet, the very thing many young people are turning to for relief may actually make it worse. “It was time for the tobacco industry to be exposed as a major contributor to the mental health crisis to help end youth vaping,” said Robin Koval, CEO and President of Truth Initiative. “In edgy **truth** fashion, Depression Stick! boldly highlights the marketing tactics Big Tobacco uses to lure young customers into life-long addiction and mess with their heads. The multi-platform campaign places the necessary spotlight on nicotine’s role in potentially heightening symptoms of depression and anxiety to give young people the facts they deserve to make informed decisions to live their best and healthiest lives.”

“Vaping has become so normalized in pop culture and many young people don’t even see it as an issue,” explained Mo Said, founder and Chief Creative Officer of Mojo Supermarket, the independent agency that created the effort. “With everything happening in the world young people’s number one concern is their mental health. We believe that if we could show the connection between vaping nicotine and anxiety and depression, they’d never look at a vape the same way again.”

FDA Regulation Delay, E-cigarette Sales Data, Science on Nicotine

Depression Stick! comes on the heels of [the FDA postponing a court-mandated decision](#) on e-cigarette category leaders’ applications such as JUUL and other top brands that make up a combined 75% of the market, instead leaving these popular products widely available and delaying regulations to help smokers quit by ensuring that these products are proven to be safe and do what they promise. “The tobacco industry is growing their business and profits on the backs of young people, putting millions at risk for a lifetime of nicotine addiction and mental health issues,” added Koval.

[Data show](#) that national e-cigarette sales have risen to record highs this summer and may rise further still as students return to school. According to a new Truth Initiative survey, 70% of young people reported that they anticipate seeing their peers vape the same or more when they return to school. In addition, the survey found:

- 81% of respondents who had ever vaped reported they started vaping to decrease anxiety, depression, or stress.



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- 93% of vapers reporting that vaping negatively affected their lives because it made them feel more stressed, depressed, or anxious.

The science is well established that nicotine harms developing brains—disrupting the formation of brain circuits that control attention, learning, and susceptibility to addiction—but nicotine can also negatively impact mental health. The campaign draws attention to two these two colliding crises among youth—a mental health crisis and a vaping epidemic—which peer-reviewed studies indicate are interconnected as detailed in a recently published Truth Initiative white paper on the topic titled “[Colliding Crises: Youth Mental Health and Nicotine Use](#).”

This is Quitting + Mental Health Resources

Quitting nicotine leads to positive mental health outcomes and through [This is Quitting](#), a first-of-its-kind text message quit vaping program, **truth** has helped more than 370,000 young people on their journey to quit vaping. A randomized clinical trial found that young adults aged 18-24 who used This is Quitting had nearly 40% higher odds of quitting compared to a control group. **truth** also offers a free, comprehensive digital program curriculum, [Vaping: Know the truth](#), that gives students the facts about the health dangers of e-cigarettes and the help they need to quit.

"Youth are experiencing a mental health crisis right now, and we're glad that Truth Initiative is raising awareness around the fact that vaping can intensify anxiety and depression," said Schroeder Stribling, President and CEO at Mental Health America. "Young people should consider this information when they make choices about using vape products. We're committed to providing that information and we stand alongside Truth Initiative as a resource."

At a time when the growing mental health crisis intersects with the ongoing youth vaping epidemic, young people – especially those who vape – need to know that nicotine use is associated with depression, anxiety and other mental health disorders and know where to turn for help.

"Equitable access to comprehensive, high-quality services and programs is key in supporting young people's mental health and wellbeing," said Chuck Ingoglia, President and CEO at National Council of Mental Wellbeing. "We commend the work Truth Initiative is doing to bring attention to the fact that nicotine can amplify feelings of anxiety and depression in youth—and offer resources for young people who vape like This Is Quitting."



Young people struggling with mental health or who want to quit vaping can access free resources at thetruth.com. More information about the campaign and the connection between vaping nicotine and mental health is available at: thetruth.com and TruthInitiative.org.

About Truth Initiative®

Truth Initiative is a national public health organization that is inspiring lives free from smoking, vaping and nicotine and building a culture where all young people reject tobacco. In 2020, we celebrated 20 years of saving lives and preventing millions of youth from smoking. Our impact has helped drive the teen smoking rate down from 23% in 2000 to 4.2% in 2020. The truth about tobacco and the tobacco industry are at the heart of our proven-effective and nationally recognized **truth**® public education campaign. **truth** has also recently taken on the youth epidemics of vaping and opioids. Our rigorous scientific research and policy studies, community and youth engagement programs supporting populations at high risk of using tobacco and innovation in tobacco dependence treatment, are also helping to end one of the most critical public health battles of our time. Based in Washington D.C., our organization, formerly known as the American Legacy Foundation, was established and funded through the 1998 Master Settlement Agreement between attorneys general from 46 states, five U.S. territories and the tobacco industry. To learn more, visit truthinitiative.org.

About truth®

truth is the longest-running and most successful national tobacco prevention campaign for youth and young adults. The campaign delivers the facts about tobacco use and the marketing tactics of the tobacco industry so that young people can make informed choices and influence others to do the same. We are credited with preventing millions of young people from becoming smokers and are equally committed to achieving the same results in ending the youth e-cigarette epidemic, including by helping young people quit with our first-of-its-kind quit vaping program for teens and young adults This is Quitting. **truth** is part of Truth Initiative®, a national public health organization dedicated to achieving a culture where young people reject smoking, vaping, and nicotine. Learn more about **truth** and the organization behind it at thetruth.com and truthinitiative.org.

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